



## **AGRONOMY** *Justin Clark*

As we head into June and the summer months, the agronomy department is in the swing of spraying season. We have experienced favorable weather conditions this spring for getting fertilizer, spraying, and planting completed in a timely manner. This has probably been the best spring we've had in a few years to get all of the work completed and it's a nice change of pace from the cold wet springs we've experienced the past several years. The staff is gearing up for in-season fertilizer application by conducting tissue sampling and prepping the side-dress applicators for the run. This is all part of our sustained approach to fertilizer management which includes tissue sampling to determine crop needs, utilizing NDVI imagery and crop modeling software to determine areas of fields that need the most attention, and layering our fertilizer to make sure it's there when the crop needs it the most. With the addition of our John Deere spreader this year we now have the ability make in-season applications of stabilized urea, along with side-dressing UAN. Visit with our staff about how a layered approach could work on your farm.



## **ECI INSURANCE** *Rylan Zwanziger*

This year in crop insurance we set our spring prices at \$4.15 for corn and \$9.73 for soybeans. Those prices gave us revenue guarantees of \$650/ac on corn and \$420/ac on soybeans figuring an 85% revenue policy and using 185 APH for corn and 50 APH for soybeans. These guarantees are down from last year by around \$75/ac on corn and \$60/ac on beans. I continue to see more and more interest in the private products in this industry as we had some guys lock in over \$11.00 for their soybean spring price and \$4.30 for their corn. If we can happen to get a weather rally this summer or fall we will want to look at locking in some prices for next year. We can lock in roughly 20 cents over the December futures for corn and 30 cents over the November futures for soybeans any day from now through next March, all while still getting the higher of between the price we selected and our February average that is the standard price used. Please call me if you have any questions regarding these products and I'd be glad to go over them with you to help manage your risk. With declining prices our bottom lines are in danger and we need to stay proactive in managing our risk. Private products along with combining your inputs, forward sales, and crop insurance into our matrix gives you snapshots of your risk and helps you to make decisions accordingly.

*ECI proudly provides*



**Branded Feeds**



By **WINFIELD**



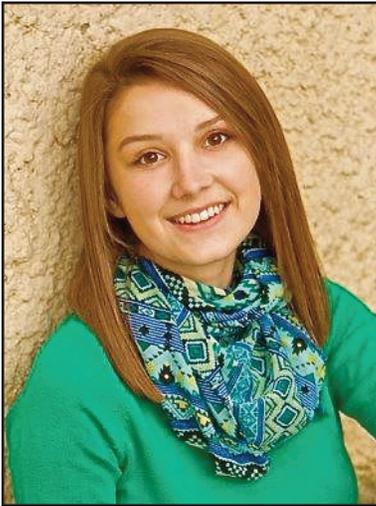
ENVIRONMENTALLY SUSTAINABLE AGRICULTURE

*ECI proudly provides*



**Branded Products**





**Alannah Sage**

## **ECI SCHOLARSHIP RECIPIENTS**

ECI is proud to announce that the \$ 750 scholarships have been awarded to upstanding 2015 graduating seniors. These students have shown great interest in continuing their education in the ag field. The selection committee from the Board of Directors reviewed the applications submitted and Justin Rottinghaus and Alannah Sage have met the qualifications to receive the 2015 scholarship awards.

**Alannah Sage** is the daughter of Craig and Terry Sage and will be graduating from East High School. Alannah has also been raised on the family farm and been active in the 4-H and County Council. She was a beef and pork princess twice and has been active in Cross Country, her church,



**Justin Rottinghaus**

Humane Society, the Northeast Iowa Food Bank and volunteered in other countries as well. She has been enrolled in Hawkeye Community College under the dual enrollment program in order to get a head start on her goal to major in Animal Science. Alannah also will attend Hawkeye Community College for 2 years and then transfer to Iowa State to continue her education in animal science.

**Justin Rottinghaus** is the son of Royce and Brenda Rottinghaus and will be graduating from Union High School. Justin grew up on the family farm, so has been involved with farming all his life. In addition to that he has been an officer and member of the La Porte/Dysart FFA chapter and has developed a Supervised Agricultural Experience program in the production of corn and soybean with his father and grandfather. Justin has been active in drama, speech, robotics and P.E. along with all areas of the ag curriculum offered. Justin will attend Hawkeye Community College for 2 years then transfer to Iowa State to further his education in hopes to be an Ag Ed instructor.

The coop wishes both Justin and Alannah great success in their future education endeavors. We are excited about our youth continuing on in the ag programs and keeping farming a priority in their lives.

*ECI proudly provides*



**Diesel Exhaust Fluid**

**2.5 gallon containers or bulk quantities available**

**For more information contact Jim Dykstra**

**Waterloo Energy Center - 319-235-6281**

